

2026 Mid-Year Real Estate Activity in Sausalito

↓	Homes Sold (over \$1M):	23 in 1H 2026 32 in 1H 2025
↑	Avg. Sale Price:	3.1M in 1H 2026 vs. \$2.7M in 2H 2025
↑	Avg. \$/Sq. Ft.:	\$1,324 in 1H 2026 vs. 1,063 in 2H 2025
↑	Sold Over Asking:	48% in 1H 2026 vs. 28% in 2H 2025
↑	Avg. % Over Asking:	15% in 1H 2026 vs. 11% in 2H 2025
↓	Multiple Offers:	39% in 1H 2026 vs. 44% in 2H 2025
↑	In Escrow ≤15 Days:	65% in in 1H 2026 vs. 43% in 2H 2025

Price Range	Homes Sold (in 1H 2026)	Avg. Price/ Sq. Ft.	Homes Sold (1H 2025)
\$1M-\$2M	8	\$1,130	12
\$2M-\$3M	5	\$1,146	10
\$3M-\$4M	3	\$1,714	9
\$4M-\$5M	4	\$1,510	0
Over \$5M	3	\$1,498	2