

# 2025 Real Estate Activity in Tiburon

## Market Overview

↑	Homes Sold:	95 vs. 75 in 2024
↑	Avg. Sale Price:	\$4,164,000 vs. \$3.8M in 2024
↑	Avg. \$/Sq.Ft.:	\$1,261 vs. \$1,253 in 2024
↓	Sold Over Asking:	21% in 2H 2025 vs. 31% in 1H 2025
↓	Avg. % Over Asking:	3.5% in 2H 2025 vs. 6% in 1H 2025
↑	Multiple Offers:	30% in 2H 2025 vs. 23% in 1H 2025
↓	In Escrow ≤15 Days:	34% in 2H 2025 vs. 38% in 1H 2025

Price Range	Homes Sold (in 2H 2025)	Avg. Price/ Sq. Ft.	Homes Sold (1H 2025)
\$1M-\$2M	4	\$1,099	4
\$2M-\$3M	12	\$1,203	9
\$3M-\$4M	13	\$1,195	14
\$4M-\$5M	6	\$1,257	8
\$5M-\$7M	9	\$1,291	10
Over \$7M	3	\$1,993	3