

2025 Real Estate Activity in Sausalito

Market Overview

		Price Range	Homes Sold (in 2H 2025)	Avg. Price/ Sq. Ft.	Homes Sold (1H 2025)
↑	Homes Sold (over \$1M): 64 vs. 36 in 2024	\$1M-\$2M	11	\$876	11
↑	Avg. Sale Price: \$2,678,000 vs. \$2.4M in 2024	\$2M-\$3M	11	\$1,058	10
↓	Avg. \$/Sq.Ft.: \$1,098 vs. \$1,105 in 2024	\$3M-\$4M	4	\$1,259	9
↓	Sold Over Asking: 28% in 2H 2025 vs. 39% in 1H 2025	\$4M-\$5M	5	\$1,414	0
↑	Avg. % Over Asking: 10.7% in 2H 2025 vs. 6% in 1H 2025	Over \$5M	1	\$1,087	2
↑	Multiple Offers: 44% in 2H 2025 vs. 30% in 1H 2025				
↑	In Escrow ≤15 Days: 43% in 2H 2025 vs. 42% in 1H 2025				