

2025 Real Estate Activity in Sausalito

Market Overview

↑	Homes Sold (over \$1M):	64 vs. 36 in 2024
↑	Avg. Sale Price:	\$2,678,000 vs. \$2.4M in 2024
↓	Avg. \$/Sq.Ft.:	\$1,098 vs. \$1,105 in 2024
↓	Sold Over Asking:	28% in 2H 2025 vs. 39% in 1H 2025
↑	Avg. % Over Asking:	10.7% in 2H 2025 vs. 6% in 1H 2025
↑	Multiple Offers:	44% in 2H 2025 vs. 30% in 1H 2025
↑	In Escrow ≤15 Days:	43% in 2H 2025 vs. 42% in 1H 2025

Price Range	Homes Sold (in 2H 2025)	Avg. Price/ Sq. Ft.	Homes Sold (1H 2025)
\$1M-\$2M	11	\$876	11
\$2M-\$3M	11	\$1,058	10
\$3M-\$4M	4	\$1,259	9
\$4M-\$5M	5	\$1,414	0
Over \$5M	1	\$1,087	2