

2025 Real Estate Activity in Mill Valley

Market Overview

↑	Homes Sold (over \$1M):	293 vs. 270 in 2024
=	Avg. Sale Price:	\$2,6M same as 2024
↑	Avg. \$/Sq.Ft.:	\$1,123 vs. \$1,118 in 2024
↓	Sold Over Asking:	53% in 2H 2025 vs. 57% in 1H 2025
↑	Avg. % Over Asking:	18% in 2H 2025 vs. 10% in 1H 2025
↓	Multiple Offers:	40% in 2H 2025 vs. 47% in 1H 2025
↓	In Escrow ≤15 Days:	52% in 2H 2025 vs. 65% in 1H 2025

Price Range	Homes Sold (in 2H 2025)	Avg. Price/ Sq. Ft.	Homes Sold (1H 2025)
\$1M-\$2M	57	\$1,024	45
\$2M-\$3M	45	\$1,143	39
\$3M-\$4M	24	\$1,078	22
\$4M-\$5M	7	\$1,433	7
\$5M-\$6M	4	\$1,287	6
Over \$6M	4	\$1,675	7