

2025 Mid-Year Real Estate Activity in Sausalito

Market Overview

↑	Homes Sold (over \$1M):	33 vs. 19 in 1H 2024
↑	Avg. Sale Price:	\$2,610,000 vs. \$2.4M in 2H 2024
↓	Avg. \$/Sq.Ft.:	\$1,117 vs.\$1,124 in 2H 2024
↑	Sold Over Asking:	39% vs. 25% in 2H 2024
=	Avg. % Over Asking:	6% same as 2H 2024
↓	Multiple Offers:	30% vs. 35% in 2H 2024
↑	In Escrow ≤15 Days:	42% vs. 20% in 2H 2024

Price Range	Homes Sold	Avg. Price/ Sq. Ft.	Homes Sold (1H 2024)
\$1M-\$2M	12	\$955	6
\$2M-\$3M	10	\$1,053	7
\$3M-\$4M	9	\$1,322	6
\$4M-\$5M	0	-	0
Over \$5M	2	\$1,405	0