

2025 Mid-Year Real Estate Activity in Mill Valley

Market Overview

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|---|-------------------------|--------------------------------------|
| ↑ | Homes Sold (over \$1M): | 151 vs. 126 in 1H 2024 |
| ↑ | Avg. Sale Price: | \$2,718,000 vs. \$2.4M in 2H 2024 |
| ↑ | Avg. \$/Sq.Ft.: | \$1,124 vs. \$1,079 in 2H 2024 |
| ↑ | Sold Over Asking: | 57% vs. 39% in 2H 2024 |
| ↑ | Avg. % Over Asking: | 11% vs. 10% in 2H 2024 |
| = | Multiple Offers: | 47% same as 2H 2024 |
| ↑ | In Escrow ≤15 Days: | 65% vs. 47% in 2H 2024 |

| Price Range | Homes Sold | Avg. Price/ Sq. Ft. | Homes Sold (1H 2024) |
|-------------|------------|------------------------|-------------------------|
| \$1M-\$2M | 55 | \$963 | 45 |
| \$2M-\$3M | 55 | \$1,103 | 39 |
| \$3M-\$4M | 20 | \$1,210 | 22 |
| \$4M-\$5M | 10 | \$1,134 | 7 |
| \$5M-\$6M | 4 | \$1,614 | 6 |
| Over \$6M | 7 | \$1,990 | 7 |