

## 2024 Year End Residential Real Estate Activity in Tiburon

75

Homes sold  
in 2024  
(vs. 79 in 2023)

\$3,851,000

Average sale  
price in 2024  
(vs. \$3.7M in 2023)

\$1,253

Average price  
per sq. ft. in 2024  
(vs. \$1,284 in 2023)

29%

Homes sold above  
asking price in 2024  
(vs. 39% in 2023)

7%

Average amount  
sold above asking  
price in 2<sup>nd</sup> half 2024  
(vs. 8% in  
1<sup>st</sup> half 2024)

40%

Sellers received  
multiple offers  
in 2<sup>nd</sup> half 2024  
(vs. 26% in  
1<sup>st</sup> half 2024)

27%

Homes in escrow  
within 15 days on  
market in 2<sup>nd</sup> half 2024  
(vs. 50% in  
1<sup>st</sup> half 2024)

30%

Homes receiving  
price reductions  
in 2<sup>nd</sup> half 2024  
(vs. 8% in  
1<sup>st</sup> half 2024)

6

Homes sold  
between  
\$1-2 million in  
2<sup>nd</sup> half 2024  
(vs. 4 in  
1<sup>st</sup> half 2024)

14

Homes sold  
between  
\$2-3 million in  
2<sup>nd</sup> half 2024  
(vs. 8 in  
1<sup>st</sup> half 2024)

6

Homes sold  
between  
\$3-4 million in  
2<sup>nd</sup> half 2024  
(vs. 6 in  
1<sup>st</sup> half 2024)

36

Homes sold  
between  
\$4-5 million in  
2<sup>nd</sup> half 2024  
(vs. 8 in  
1<sup>st</sup> half 2024)

6

Homes sold  
between  
\$5-7 million in  
2<sup>nd</sup> half 2024  
(vs. 9 in  
1<sup>st</sup> half 2024)

2

Homes sold  
above  
\$7 million  
2<sup>nd</sup> half 2024  
(vs. 3 in  
1<sup>st</sup> half 2024)

\$1,242  
Avg. price  
per sq. ft.

\$1,226  
Avg. price  
per sq. ft.

\$1,159  
Avg. price  
per sq. ft.

\$1,371  
Avg. price  
per sq. ft.

\$1,212  
Avg. price  
per sq. ft.

\$1,892  
Avg. price  
per sq. ft.