

2024 Year End Residential Real Estate Activity in Sausalito

39	\$2,430,000	\$1,082	31%	
Homes sold in 2024 (vs. 44 in 2023)	Average sale price in 2024 (vs. \$2.7M in 2023)	Average price per sq. ft. in 2024 (vs. \$1,199 in 2023)	Homes sold above asking price in 2024 (vs. 45% in 2023)	
6%	35%	20%	20%	
Average amount sold above asking price in 2 nd half 2024 (vs. 7% in 1 st half 2024)	Sellers received multiple offers in 2 nd half 2024 (vs. 32% in 1 st half 2024)	Homes in escrow within 15 days on market in 2 nd half 2024 (vs. 32% in 1 st half 2024)	Homes receiving price reductions in 2nd half 2024 (vs.8% in 1 st half 2024)	
8	8	2	1	1
Homes sold between \$1-2 million in 2 nd half 2024 (vs. 6 in 1 st half 2024)	Homes sold between \$2-3 million in 2 nd half 2024 (vs. 7 in 1 st half 2024)	Homes sold between \$3-4 million in 2 nd half 2024 (vs. 6 in 1 st half 2024)	Home sold between \$4-5 million in 2 nd half 2024 (vs. none in 1 st half 2024)	Home sold above \$5 million in 2 nd half 2024 (vs. none in 1 st half 2024)
—	—	—	—	—
\$1,095 Avg. price per sq. ft.	\$1,042 Avg. price per sq. ft.	\$1,060 Avg. price per sq. ft.	\$1,621 Price per sq. ft.	1,613 Price per sq. ft.