

2023 Year End Residential Real Estate Activity in Greenbrae

32

Homes sold priced
\$1M and above in 2023

(vs. 38 in 2022)

\$2,296,000

Average sale
price in 2023

(vs. \$2.5 M in 2022)

\$1,006

Average price
per sq. ft. in 2023

(vs. \$1,007 in 2022)

47%

Homes sold above
asking price in 2023

(vs. 63% in 2022)

6.5%

Average amount sold
above asking price in
2nd half 2023

(vs. 11% in 1st half 2023)

50%

Sellers received
multiple offers in
2nd half 2023

(vs. 57% in 1st half 2023)

44%

Homes in escrow
within 15 days on
market in 2nd half 2023

(vs. 64% in 1st half 2023)

6

Homes sold between
\$1-2 million in 2nd half 2023

(vs. 4 in 1st half 2023)

\$946

Avg. price
per sq. ft.

10

Homes sold between
\$2-3 million in 2nd half 2023

(vs. 5 in 1st half 2023)

\$1,002

Avg. price
per sq. ft.

2

Homes sold above
\$3 million in 2nd half 2023

(vs. 5 in 1st half 2023)

\$1,262

Avg. price
per sq. ft.