2020 Year-End Residential Real Estate Activity in Tiburon

149

Homes sold priced $1M and above

(versus 92 in 2019)

$3,645,000

Record average sale price

(versus $3,124,000 in 2019)

$1,053

Record avg. price per sq. ft.

(versus $986 in 2019)

40%

Homes sold above initial asking price

(versus 25% in 2019)

40%

Sellers received multiple offers

(versus 33% in 2019)

42%

Homes in escrow within 15 days on market

(versus 36% in 2019)

27%

Sellers provided price reductions

(versus 35% in 2019)

15	52	43	15	14	10
Homes sold between $1-2 million	Homes sold between $2-3 million	Homes sold between $3-4 million	Homes sold between $4-5 million	Home sold between $5-7 million	Homes sold above $7 million
(versus 24 in 2019)	(versus 26 in 2019)	(versus 22 in 2019)	(versus 11 in 2019)	(versus 6 in 2019)	(versus 3 in 2019)
—	—	—	—	—	—
$1,200	$1,026	$996	$988	$1,083	$1,262
Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.