

## 2020 Year-End Residential Real Estate Activity in Sausalito

59

Homes sold priced  
\$1M and above

(versus 47 in 2019)

\$2,312,000

Record average  
sale price

(versus \$2,281,000 in 2019)

\$953

Average price  
per sq. ft.

(versus \$955 in 2019)

22%

Homes sold above  
initial asking price

(versus 32% in 2019)

44%

Sellers received  
multiple offers

(versus 22% in 2019)

19%

Homes in escrow within  
15 days on market

(versus 40% in 2019)

30%

Sellers provided  
price reductions

(versus 25% in 2019)

31

Homes sold  
between  
\$1-2 million

(versus 26  
in 2019)

—

\$906

Avg. price  
per sq. ft.

13

Homes sold  
between  
\$2-3 million

(versus 9  
in 2019)

—

\$979

Avg. price  
per sq. ft.

12

Homes sold  
between  
\$3-4 million

(versus 7  
in 2019)

—

\$1,010

Avg. price  
per sq. ft.

2

Homes sold  
between  
\$4-5 million

(versus 3  
in 2019)

—

\$1,044

Avg. price  
per sq. ft.

1

Home sold  
between  
\$5-7 million

(versus 2  
in 2019)

—

\$1,202

Price per  
sq. ft.