

## 2020 Year-End Residential Real Estate Activity in Ross

36

Homes sold priced  
\$1M and above

(versus 39 in 2019)

\$4,256,000

Average  
sale price

(versus \$4.3M in 2019)

\$1,221

Record average  
price per sq. ft.

(versus \$1,130 in 2019)

33%

Homes sold above  
initial asking price

(versus 31% in 2019)

42%

Sellers received  
multiple offers

(versus 20% in 2019)

50%

Homes in escrow within  
15 days on market

(versus 38% in 2019)

25%

Sellers provided  
price reductions

(versus 33% in 2019)

4

Homes sold  
between  
\$1-2 million

(same  
as 2019)

—

\$1,071

Avg. price  
per sq. ft.

9

Homes sold  
between  
\$2-3 million

(versus 11  
in 2019)

—

\$952

Avg. price  
per sq. ft.

9

Homes sold  
between  
\$3-4 million

(versus 11  
in 2019)

—

\$1,207

Avg. price  
per sq. ft.

5

Homes sold  
between  
\$4-5 million

(versus 4  
in 2019)

—

\$1,517

Avg. price  
per sq. ft.

4

Home sold  
between  
\$5-6 million

(versus 2  
in 2019)

—

\$1,152

Avg. price  
per sq. ft.

5

Homes sold  
above  
\$6 million

(versus 7  
in 2019)

—

\$1,656

Avg. price  
per sq. ft.