

## 2020 Year-End Residential Real Estate Activity in Mill Valley

**350**

Homes sold priced  
\$1M and above

(versus 298 in 2019)

**\$2,150,000**

Record average  
sale price

(versus \$2,036,000 in 2019)

**\$916**

Record avg.  
price per sq. ft.

(versus \$888 in 2019)

**45%**

Homes sold above  
initial asking price

(versus 40% in 2019)

**46%**

Sellers received  
multiple offers

(versus 47% in 2019)

**50%**

Homes in escrow within  
15 days on market

(same as 2019)

**18%**

Sellers provided  
price reductions

(versus 25% in 2019)

**202**

Homes sold  
between  
\$1-2 million

(versus 196  
in 2019)

—

**\$853**

Avg. price  
per sq. ft.

**100**

Homes sold  
between  
\$2-3 million

(versus 63  
in 2019)

—

**\$940**

Avg. price  
per sq. ft.

**29**

Homes sold  
between  
\$3-4 million

(versus 23  
in 2019)

—

**\$1,080**

Avg. price  
per sq. ft.

**8**

Homes sold  
between  
\$4-5 million

(versus 9  
in 2019)

—

**\$1,189**

Avg. price  
per sq. ft.

**6**

Home sold  
between  
\$5-6 million

(versus 1  
in 2019)

—

**\$1,180**

Avg. price  
per sq. ft.

**5**

Homes sold  
above  
\$6 million

(versus 6  
in 2019)

—

**\$1,538**

Avg. price  
per sq. ft.