

2020 Year-End Residential Real Estate Activity in Larkspur

75

Homes sold priced
\$1M and above

(versus 67 in 2019)

\$2,330,000

Record average
sale price

(versus \$2.15M in 2019)

\$1,045

Record avg.
price per sq. ft.

(versus \$943 in 2019)

52%

Homes sold above
initial asking price

(versus 51% in 2019)

50%

Sellers received
multiple offers

(versus 43% in 2019)

57%

Homes in escrow within
15 days on market

(versus 48% in 2019)

18%

Sellers provided
price reductions

(versus 22% in 2019)

34

Homes sold
between
\$1-2 million

(versus 32
in 2019)

25

Homes sold
between
\$2-3 million

(versus 24
in 2019)

12

Homes sold
between
\$3-4 million

(versus 8
in 2019)

4

Home sold
above
\$4 million

(versus 3
in 2019)

\$984

Avg. price
per sq. ft.

\$988

Avg. price
per sq. ft.

\$1,294

Avg. price
per sq. ft.

\$1,269

Avg. price
per sq. ft.