

2020 Year-End Residential Real Estate Activity in Kentfield

82

Homes sold priced
\$1M and above

(versus 77 in 2019)

\$3,501,000

Record average
sale price

(versus \$2.9M in 2019)

\$1,022

Record avg. price
per sq. ft.

(versus \$928 in 2019)

32%

Homes sold above
initial asking price

(versus 29% in 2019)

43%

Sellers received
multiple offers

(versus 38% in 2019)

48%

Homes in escrow within
15 days on market

(versus 41% in 2019)

24%

Sellers provided
price reductions

(versus 22% in 2019)

13

Homes sold
between
\$1-2 million

(versus 25
in 2019)

28

Homes sold
between
\$2-3 million

(versus 30
in 2019)

16

Homes sold
between
\$3-4 million

(versus 11
in 2019)

10

Homes sold
between
\$4-5 million

(versus 6
in 2019)

4

Home sold
between
\$5-6 million

(none
in 2019)

11

Homes sold
above
\$6 million

(versus 5
in 2019)

\$935

Avg. price
per sq. ft.

\$882

Avg. price
per sq. ft.

\$963

Avg. price
per sq. ft.

\$1,134

Avg. price
per sq. ft.

\$1,308

Avg. price
per sq. ft.

\$1,361

Avg. price
per sq. ft.