

2020 Year-End Residential Real Estate Activity in Greenbrae

40

Homes sold priced
\$1M and above

(versus 52 in 2019)

\$2,087,000

Record average
sale price

(versus \$1.9M in 2019)

\$877

Record avg. price
per sq. ft.

(versus \$793 in 2019)

55%

Homes sold above
initial asking price

(versus 54% in 2019)

45%

Sellers received
multiple offers

(versus 42% in 2019)

75%

Homes in escrow within
15 days on market

(versus 71% in 2019)

7%

Sellers provided
price reductions

(versus 20% in 2019)

4

Homes sold
between
\$1-1.5 million

(versus 11
in 2019)

15

Homes sold
between
\$1.5-2 million

(versus 19
in 2019)

19

Homes sold
between
\$2-3 million

(versus 21
in 2019)

2

Home sold
above
\$3 million

(versus 1
in 2019)

\$747

Avg. price
per sq. ft.

\$832

Avg. price
per sq. ft.

\$924

Avg. price
per sq. ft.

\$1,038

Price per
sq. ft.