

## 2020 1<sup>st</sup> Half Residential Real Estate Activity in Greenbrae

13

Homes sold priced  
\$1M and above

(versus 23 in 1st half 2019)

\$2,180,000

Record average  
sale price

(versus \$1.9M in 2019)

\$897

Record avg. price  
per sq. ft.

(versus \$793 in 2019)

38%

Homes sold above  
initial asking price

(versus 54% in 2019)

39%

Sellers received  
multiple offers

(versus 42% in 2019)

85%

Homes in escrow within  
15 days on market

(versus 71% in 2019)

0%

Sellers provided  
price reductions

(versus 20% in 2019)

1

Home sold  
between  
\$1-1.5 million

(versus 5 in  
1st half 2019)

3

Homes sold  
between  
\$1.5-2 million

(versus 7 in  
1st half 2019)

8

Homes sold  
between  
\$2-3 million

(versus 10 in  
1st half 2019)

1

Home sold  
above  
\$3 million

(versus 1 in  
1st half 2019)

\$600

Price per  
sq. ft.

\$978

Avg. price  
per sq. ft.

\$894

Avg. price  
per sq. ft.

\$977

Price per  
sq. ft.