2019 Year-End Residential Real Estate Activity in Tiburon

91		\$3,125,000	\$987		25%
Homes sold pric \$1M and above (versus 115 in 2018		Average sale price (versus \$3,175,000 in 201	Record avg. per sq. ft. 8) (versus \$980 i		Homes sold above initial asking price (versus 33% in 2018)
33%		36%			35%
Sellers received multiple offers (versus 29% in 2018)		Homes in escrow within 15 days on market (versus 40% in 2018)			Sellers provided price reductions (versus 33% in 2018)
24	26	21	11	6	3
Homes sold between \$1-2 million	Homes so between \$2-3 millio	between	Homes sold between \$4-5 million	Homes sold between \$5-7 million	above
(versus 27 in 2018)	(versus 45 in 2018)	(versus 19 in 2018)	(versus 10 in 2018)	(versus 7 in 2018)	(versus 7 in 2018)
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\$916	\$985	\$973	\$973	\$996	\$1,409
Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft