

2019 Year-End Residential Real Estate Activity in Sausalito

47	\$2,281,000	\$954	32%
Homes sold priced \$1M and above (versus 49 in 2018)	Average sale price (versus \$2.4M in 2018)	Avg. price per sq. ft. (versus \$964 in 2018)	Homes sold above initial asking price (versus 37% in 2018)

32%	40%	25%
Sellers received multiple offers (versus 39% in 2018)	Homes in escrow within 15 days on market (versus 33% in 2018)	Sellers provided price reductions (same as 2018)

26	9	7	3	2
Homes sold between \$1-2 million  (versus 24 in 2018)	Homes sold between \$2-3 million  (versus 16 in 2018)	Homes sold between \$3-4 million  (versus 5 in 2018)	Home sold between \$4-5 million  (none in 2018)	Homes sold between \$5-7 million  (versus 4 in 2018)
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\$911 Avg. price per sq. ft.	\$983 Avg. price per sq. ft.	\$969 Avg. price per sq. ft.	\$1,088 Price per sq. ft.	\$1,092 Avg. price per sq. ft.