

2019 Year-End Residential Real Estate Activity in Mill Valley

298		\$2,036,000		\$888		40%					
Homes sold priced \$1M and above (versus 317 in 2018)		Average sale price (versus \$2,053,000 in 2018)		Avg. price per sq. ft. (same as 2018)		Homes sold above initial asking price (versus 53% in 2018)					
47%		50%		25%							
Sellers received multiple offers (versus 49% in 2018)		Homes in escrow within 15 days on market (versus 62% in 2018)		Sellers provided price reductions (versus 19% in 2018)							
196		63		23		9		1		6	
Homes sold between \$1-2 million (versus 210 in 2018)		Homes sold between \$2-3 million (versus 64 in 2018)		Homes sold between \$3-4 million (versus 28 in 2018)		Homes sold between \$4-5 million (versus 8 in 2018)		Home sold between \$5-6 million (versus 4 in 2018)		Home sold above \$6 million (versus 3 in 2018)	
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\$839		\$911		\$999		\$1,158		\$1,629		\$1,540	
Avg. price per sq. ft.		Avg. price per sq. ft.		Avg. price per sq. ft.		Avg. price per sq. ft.		Price per sq. ft.		Avg. price per sq. ft.	