

## 2019 Year-End Residential Real Estate Activity in Larkspur

67

Homes sold priced  
\$1M and above

(versus 63 in 2018)

\$2,158,000

Record average  
sale price

(versus \$2.1M in 2018)

\$943

Avg. price  
per sq. ft.

(versus \$987 in 2018)

51%

Homes sold above  
initial asking price

(versus 44% in 2018)

43%

Sellers received  
multiple offers

(versus 44% in 2018)

48%

Homes in escrow within  
15 days on market

(versus 54% in 2018)

22%

Sellers provided  
price reductions

(versus 20% in 2018)

32

Homes sold  
between  
\$1-2 million

(versus 35 in 2018)

24

Homes sold  
between  
\$2-2 million

(versus 21 in 2018)

8

Homes sold  
between  
\$3-4 million

(versus 6 in 2018)

3

Home sold  
above  
\$4 million

(versus 1 in 2018)

\$870

Avg. price  
per sq. ft.

\$929

Avg. price  
per sq. ft.

\$1,168

Avg. price  
per sq. ft.

\$1,190

Avg. price  
per sq. ft.