

2019 Year-End Residential Real Estate Activity in Kentfield

77	\$2,878,000	\$928	29%
Homes sold priced \$1M and above (versus 70 in 2018)	Record average sale price (versus \$2.7M in 2018)	Avg. price per sq. ft. (versus \$943 in 2018)	Homes sold above initial asking price (versus 37% in 2018)

38%	41%	22%
Sellers received multiple offers (same as 2018)	Homes in escrow within 15 days on market (versus 49% in 2018)	Sellers provided price reductions (versus 14% in 2018)

25	30	11	6	0	5
Homes sold between \$1-2 million (versus 22 in 2018)	Homes sold between \$2-3 million (versus 29 in 2018)	Homes sold between \$3-4 million (same as 2018)	Homes sold between \$4-5 million (versus 5 in 2018)	Homes sold between \$5-6 million (versus 1 in 2018)	Homes sold above \$6 million (versus 2 in 2018)
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\$848	\$860	\$1,016	\$1,050	n/a	\$1,379
Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	.	Avg. price per sq. ft.