

2019 Year-End Residential Real Estate Activity in Greenbrae

52	\$1,926,000	\$793	54%
Homes sold priced \$1M and above (versus 45 in 2018)	Record average sale price (versus \$1.8M in 2018)	Record avg. price per sq. ft. (versus \$784 in 2018)	Homes sold above initial asking price (versus 45% in 2018)
42%	71%	20%	
Sellers received multiple offers (versus 55% in 2018)	Homes in escrow within 15 days on market (versus 49% in 2018)	Sellers provided price reductions (versus 29% in 2018)	
11	19	21	1
Homes sold between \$1-1.5 million (versus 9 in 2018)	Homes sold between \$1.5-2 million (versus 24 in 2018)	Homes sold between \$2-3 million (versus 11 in 2018)	Home sold above \$3 million (none in 2018)
\$800	\$751	\$822	\$932
Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Price per sq. ft.