

2019 1st Half Residential Real Estate Activity in Tiburon

36

Homes sold priced
\$1M and above

(versus 60 in
1st half 2018)

\$3,369,000

Record average
sale price

(versus \$3.17M in 2018)

\$996

Avg. price
per sq. ft.

(versus \$980 in 2018)

31%

Homes sold above
initial asking price

(versus 33% in 2018)

28%

Sellers received multiple offers

(versus 29% in 2018)

40%

Homes in escrow within 15 days on market

(same as 2018)

8

Homes sold
between
\$1-2 million

(versus 12 in
1st half 2018)

11

Homes sold
between
\$2-3 million

(versus 20 in
1st half 2018)

7

Homes sold
between
\$3-4 million

(same as
1st half 2018)

6

Homes sold
between
\$4-5 million

(versus 10 in
1st half 2018)

2

Homes sold
between
\$5-7 million

(versus 6 in
1st half 2018)

2

Homes sold
above
\$7 million

(versus 5 in
1st half 2018)

\$853

Avg. price
per sq. ft.

(nearly same
as 2018)

\$1,019

Avg. price
per sq. ft.

(up 7%
from 2018)

\$936

Avg. price
per sq. ft.

(up 5%
from 2018)

\$1,102

Avg. price
per sq. ft.

(up 17%
from 2018)

\$846

Avg. price
per sq. ft.

(versus 2018
avg. of \$1,125)

\$1,485

Avg. price
per sq. ft.

(versus 2018
avg. of \$1,502)