## 2019 1st Half Residential Real Estate Activity in Sausalito

20	\$2,579,000	\$944	15%	
Homes sold priced \$1M and above	Record average sale price	Average price per sq. ft.	Homes sold above initial asking price	
(versus 19 in 1 <sup>st</sup> half 2018)	(versus \$2.4M in 2018)	(versus \$964 in 2018)	(versus 37% in 2018)	
30%		45%		
Sellers received multiple offers (versus 39% in 2018)		Homes in escrow within 15 days on market (versus 33% in 2018)		

8	6	3	1	2
Homes sold between \$1-2 million	Homes sold between \$2-3 million	Homes sold between \$3-4 million	Home sold between \$4-5 million	Homes sold between \$5-6 million
(versus 10 in 1 <sup>st</sup> half 2018)	(versus 5 in 1 <sup>st</sup> half 2018)	(versus 1 in 1 <sup>st</sup> half 2018)	(none in 1 <sup>st</sup> half 2018)	(versus 3 in 1 <sup>st</sup> half 2018)
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\$877	\$931	\$1,030	\$1,013	\$1,092
Avg. price per sq. ft.	Avg. price per sq. ft.	Avg. price per sq. ft.	Price per sq. ft.	Avg. price per sq. ft.