## 2019 1<sup>st</sup> Half Residential Real Estate Activity in Larkspur

40	\$2,189,000	\$919	49%
Homes sold priced \$1M and above	Record average sale price	Average price per sq. ft.	Homes sold above initial asking price
(versus 32 in 1 <sup>st</sup> Half 2018)	(versus \$2.1M in 2018)	(versus \$988 in 2018)	(versus 44% in 2018)

## 36%

Sellers received multiple offers (versus 44% in 2018)

## 41%

Homes in escrow within 30 days on market (versus 54% in 2018)

18	15	6	1
Homes sold	Homes sold	Homes sold	Home sold
between	between	between	above
\$1-2 million	\$2-3 million	\$3-4 million	\$4 million
(versus 15 in	(versus 12 in	(versus 4 in	(versus 1 in
1 <sup>st</sup> half 2018)			
—		—	—
\$873	\$899	\$1,069	\$1,154
Avg. price	Avg. price	Avg. price	Avg. price
per sq. ft.	per sq. ft.	per sq. ft.	per sq. ft.