

2018 YEAR-END RESIDENTIAL REAL ESTATE ACTIVITY IN TIBURON

115

Homes Sold
(versus 134 in 2017)

\$3,175,000

Record Average Sale Price
(versus \$3.06M in 2017)

\$980

Average Price per sq. ft.
(versus \$1,009 in 2017)

29%

Homes Sold Above Asking Price
(same as 2017)

33%

Sellers Received Multiple Offers
(versus 37% in 2017)

40%

Homes In Escrow Within 15 Days On Market
(versus 37% in 2017)

27

Homes Sold Between \$1-\$2 Million
(versus 31 in 2017)

45

Homes Sold Between \$2-\$3 Million
(versus 46 in 2017)

\$913

Average Price per sq. ft.

\$954

Record Average Price per sq. ft.

19

Homes Sold Between \$3-\$4 Million
(versus 29 in 2017)

10

Homes Sold Between \$4-\$5 Million
(versus 15 in 2017)

\$912

Average Price per sq. ft.

\$943

Average Price per sq. ft.

7

Homes Sold Between \$5-\$7 Million
(versus 10 in 2017)

7

Homes Sold Above \$7 Million
(versus 3 in 2017)

\$1,125

Average Price per sq. ft.

\$1,503

Average Price per sq. ft.