

## 2018 YEAR-END RESIDENTIAL REAL ESTATE ACTIVITY IN SAUSALITO

49

Homes Sold  
(versus 72 in 2017)

\$2,397,000

Record Average Sale Price  
(versus \$2.1M in 2017)

\$964

Record Average Price per sq. ft.  
(versus \$904 in 2017)

37%

Homes Sold Above Asking Price  
(versus 33% in 2017)

39%

Sellers Received Multiple Offers  
(versus 48% in 2017)

33%

Homes In Escrow Within 15 Days On Market  
(versus 44% in 2017)

24

Homes Sold Between \$1-\$2 Million  
(versus 42 in 2017)

16

Homes Sold Between \$2-\$3 Million  
(versus 20 in 2017)

\$869

Average Price per sq. ft.

\$946

Record Average Price per sq. ft.

5

Homes Sold Between \$3-\$4 Million  
(versus 6 in 2017)

0

Homes Sold Between \$4-\$5 Million  
(versus 4 in 2017)

\$1,161

Average Price per sq. ft.

3

Homes Sold Between \$5-\$6 Million  
(none in 2017)

1

Home Sold Between \$6-\$7 Million  
(none in 2017)

\$1,265

Average Price per sq. ft.

\$1,350

Average Price per sq. ft.