

2018 YEAR-END RESIDENTIAL REAL ESTATE ACTIVITY IN MILL VALLEY

315

Record Homes Sold (priced \$1 million and above)
(versus 279 in 2017)

\$2,056,000

Record Average Sale Price
(versus \$1,920,000 in 2017)

\$889

Record Average Price per sq. ft.
(versus \$825 in 2017)

49%

Homes Sold Above Asking Price
(versus 48% in 2017)

49%

Sellers Received Multiple Offers
(versus 52% in 2017)

62%

Homes In Escrow Within 15 Days On Market
(versus 52% in 2017)

209

Homes Sold Between \$1-\$2 Million
(versus 195 in 2017)

63

Homes Sold Between \$2-\$3 Million
(versus 52 in 2017)

\$847

Record Average Price per sq. ft.

\$908

Average Price per sq. ft.

28

Homes Sold Between \$3-\$4 Million
(versus 22 in 2017)

8

Homes Sold Between \$4-5 Million
(versus 5 in 2017)

\$1,042

Record Average Price per sq. ft.

\$1,130

Average Price per sq. ft.

4

Homes Sold Between \$5-\$6 Million
(same as in 2017)

3

Homes Sold Above \$6 Million
(versus 1 in 2017)

\$1,065

Average Price per sq. ft.

\$1,330

Average Price per sq. ft.