

## 2018 YEAR-END RESIDENTIAL REAL ESTATE ACTIVITY IN LARKSPUR

63

Homes Sold (priced \$1 million and above)  
(versus 68 in 2017)

\$2,020,332

Average Sale Price  
(versus \$2.1M in 2017)

\$988

Record Average Price per sq. ft.  
(versus \$912 in 2017)

43%

Homes Sold Above Asking Price  
(versus 48% in 2017)

43%

Sellers Received Multiple Offers  
(versus 50% in 2017)

54%

Homes In Escrow Within 15 Days On Market  
(versus 53% in 2017)

35

Homes Sold Between \$1-\$2 Million  
(versus 33 in 2017)

21

Homes Sold Between \$2-\$3 Million  
(versus 25 in 2017)

\$973

Record Average Price per sq. ft.

\$961

Record Average Price per sq. ft.

6

Homes Sold Between \$3-\$4 Million  
(same as 2017)

1

Home Sold Above \$4 Million  
(versus 2 in 2017)

\$1,109

Record Average Price per sq. ft.

\$1,285

Price per sq. ft.