2018 YEAR-END RESIDENTIAL REAL ESTATE ACTIVITY IN KENTFIELD

73

Homes Sold (versus 69 in 2017) \$2,603,000

Average Sale Price (versus \$2.85M in 2017)

\$938

Record Average Price per sq. ft. (versus \$880 in 2017)

37%

Homes Sold Above Asking Price (versus 42% in 2017)

38%

Sellers Received Multiple Offers (versus 43% in 2017)

49%

Homes In Escrow Within 15 Days On Market (versus 53% in 2017)

22

Homes Sold Between \$1-\$2 Million (versus 26 in 2017)

\$879

Record Average Price per sq. ft.

29

Homes Sold Between \$2-\$3 Million (versus 18 in 2017)

\$944

Record Average Price per sq. ft.

 Π

Homes Sold Between \$3-\$4 Million (versus 9 in 2017)

\$969

Average Price per sq. ft.

5

Homes Sold Between \$4-\$5 Million (versus 9 in 2017)

\$917

Average Price per sq. ft.

1

Home Sold Between \$5-\$6 Million (versus 5 in 2017)

\$1,362

Price per sq. ft.

2

Homes Sold Between \$6-\$7 Million (same as 2017)

\$1,363

Average Price per sq. ft.