#### 2018 YEAR-END RESIDENTIAL REAL ESTATE ACTIVITY IN GREENBRAE

45 Homes Sold

Homes Sold (versus 40 in 2017)

## \$784

Record Average Price per sq. ft. (versus \$775 in 2017)

### \$1,832,000 Average Sale Price

(nearly same as 2017)

## 51%

Homes Sold Above Asking Price (nearly same as 2017)

### 55%

Sellers Received Multiple Offers (versus 57% in 2017)

### 55%

Homes In Escrow Within 15 Days On Market (versus 62% in 2017)

### 9

Homes Sold Between \$1-\$1.5 Million (versus 11 in 2017)

## \$775

Record Average Price per sq. ft.

### 24

Homes Sold Between \$1.5-\$2 Million (versus 19 in 2017)

## \$740

Record Average Price per sq. ft.

Homes Sold Between \$2-\$3 Million (versus 7 in 2017)

# \$863

Average Price per sq. ft.

Home Sold Above \$3 Million (versus 3 in 2017)

\$1,029 Average Price per sq. ft.