

2018 MID-YEAR RESIDENTIAL REAL ESTATE ACTIVITY IN TIBURON

60

Homes Sold (versus 72 in first half 2017)

\$3,518,000

Record Average Sale Price (up 15% from 2017)

\$1,038

Record Average Price per sq. ft. (up 2.8% from 2017)

38%

Homes Sold Above Asking Price (versus 39% in 2017)

33%

Sellers Received Multiple Offers (versus 37% in 2017)

45%

Homes In Escrow Within 15 Days (versus 27% in 2017)

12

Homes Sold Between \$1-\$2 Million (versus 15 in first half 2017)

20

Homes Sold Between \$2-\$3 Million (versus 25 in 2017)

\$922

Average Price per sq. ft.

\$1,035

Average Price per sq. ft.

7

Homes Sold Between \$3-\$4 Million (versus 17 in first half 2017)

10

Homes Sold Between \$4-\$5 Million (versus 8 in first half 2017)

\$894

Average Price per sq. ft.

\$943

Average Price per sq. ft.

6

Homes Sold Between \$5-\$7 Million (versus 5 in first half 2017)

5

Homes Sold Above \$7 Million (versus 2 in first half 2017)

\$1,116

Average Price per sq. ft.

\$1,402

Average Price per sq. ft.