

2018 MID-YEAR RESIDENTIAL REAL ESTATE ACTIVITY IN SAUSALITO

19

Homes Sold (priced \$1 million and above)
(versus 38 in first half 2017)

\$2,440,000

Record Average Sale Price
(up 16% from 2017)

\$964

Record Average Price per sq. ft.
(up 6.6% from 2017)

31%

Homes Sold Above Asking Price
(versus 38% from 2017)

31%

Sellers Received Multiple Offers
(versus 47% from 2017)

47%

Homes In Escrow Within 30 Days
(versus 44% from 2017)

10

Homes Sold Between \$1-\$2 Million
(versus 19 in first half 2017)

5

Homes Sold Between \$2-\$3 Million
(versus 12 in first half 2017)

\$890

Record Average Price per sq. ft.
(up 2% from 2017)

\$875

Average Price per sq. ft.
(down 7.2% from 2017)

1

Home Sold Between \$3-\$4 Million
(versus 3 in first half 2017)

3

Homes Sold Between \$4-\$6 Million
(versus 4 in first half 2017)

\$1,250

Average Price per sq. ft.

\$1,265

Record Average Price per sq. ft.
(up 12% from 2017)