2018 MID-YEAR RESIDENTIAL REAL ESTATE ACTIVITY IN ROSS

18

Homes Sold (versus 19 in First Half 2017) \$4,219,000

Average Sale Price (up 27% from 2017)

\$1,100

Average Price per sq. ft. sold (up 9.5% from 2017)

44%

Homes Sold Above Asking Price (versus 38% in 2017)

16%

Sellers Received Multiple Offers (versus 49% in 2017) 50%

Homes In Escrow Within 30 Days (nearly same as 2017)

2

Homes Sold Between \$1-\$2 Million (versus 4 in first half 2017)

\$806

Record Average Price per sq. ft. (up 2.2% from 2017)

8

Homes Sold Between \$2-\$3 Million (versus 7 in first half 2017)

\$1,003

Average Price per sq. ft. (nearly same as 2017)

0

Homes Sold Between \$3-\$4 Million (versus 4 in first half 2017)

3

Homes Sold Between \$4-\$6 Million (same as first half 2017

 $$1,\overline{139}$

Average Price per sq. ft. (up 17% from 2017)

3

Homes Sold Between \$6-\$8 Million (none first half 2017)

\$1,191

Average Price per sq. ft

2

Homes Sold Between Above \$8 Million (versus 1 in first half 2017)

\$1,582

Average Price per sq. ft.