

2018 MID-YEAR RESIDENTIAL REAL ESTATE ACTIVITY IN MILL VALLEY

165

Homes Sold (priced \$1 Million and above)
(versus 145 in first half 2017)

\$2,026,000

Record Average Sale Price
(up 5.5% from 2017)

\$902

Record Average Price per sq. ft.
(up 9.3% from 2017)

60%

Homes Sold Above Asking Price
(versus 48% in 2017)

49%

Sellers Received Multiple Offers
(versus 52% in 2017)

60%

Homes In Escrow Within 15 Days
(versus 47% as in 2017)

111

Homes Sold Between \$1-\$2 Million
(versus 97 in first half 2017)

32

Homes Sold Between \$2-\$3 Million
(versus 31 in first half 2017)

\$867

Average Price per sq. ft.
(up 9.8% from 2017)

\$902

Average Price per sq. ft.
(up 8.2% from 2017)

15

Homes Sold Between \$3-\$4 Million
(versus 14 in first half 2017)

7

Homes Sold Above \$4 Million
(versus 3 in first half 2017)

\$1,092

Average Price per sq. ft.
(up 15.6% from 2017)

\$1,139

Average Price per sq. ft.
(slightly below 2017)