

2018 MID-YEAR RESIDENTIAL REAL ESTATE ACTIVITY IN LARKSPUR

31

Homes Sold (priced \$1 Million and above)
(versus 30 in first half 2017)

\$2,241,000

Record Average Sale Price
(up 2% from 2017)

\$1,013

Record Average Price per sq. ft.
(up 11% from 2017)

51%

Homes Sold Above Asking Price
(versus 48% in 2017)

45%

Sellers Received Multiple Offers
(versus 50% in 2017)

38%

Homes In Escrow Within 15 Days
(versus 33% in 2017)

15

Homes Sold Between \$1-\$2 Million
(versus 16 in first half 2017)

11

Homes Sold Between \$2-\$3 Million
(same in first half 2017)

\$954

Average Price per sq. ft.
(up 12% from 2017)

\$1,021

Average Price per sq. ft.
(up 8.6% from 2017)

4

Homes Sold Between \$3-\$4 Million
(versus 3 in first half 2017)

1

Homes Sold Above \$4 Million
(none in first half 2017)

\$1,126

Average Price per sq. ft.

\$1,286

Price per sq. ft.